



Dear Walter P. Rawl Drivers,

Over the past few years, our company has been focused on developing a strong driver culture and building a reputable brand for the Walter P. Rawl fleet. As with any fleet or business, there are always challenges to overcome and goals to achieve. The transportation industry is constantly evolving, and we have all seen rising costs in insurance, fuel, trucks, and trailers. Managing these challenges is no small task, but at the heart of it all, our top priority remains **your safety** and ensuring we achieve excellence in this area.

If you want to understand how Walter P. Rawl & Sons, Inc. is performing, look no further than the FMCSA Safety Rating figures. At this time, **speeding and crashes** are the most pressing issues within our fleet. Improving safety in these areas is not about slogans or empty promises—it starts with **you**, our drivers, committing to a culture of excellence and responsibility.

Walter P. Rawl drivers have always been dedicated professionals, and we are counting on you to help create and reinforce a habit of safety-first thinking. Our ultimate goal is to ensure that every driver makes it home safely to their loved ones each and every day.

With that in mind, and in response to the rising number of speed-related crashes and injuries, we will be **reducing our fleet's maximum speed to 68 MPH, effective immediately fleetwide**. This decision has been made with **your safety and the safety of the motoring public in mind**.

We appreciate your cooperation and understanding as we continue striving to be a leader in safety excellence. Thank you for your dedication to making Walter P. Rawl & Sons a safer and stronger company.

Drive safe, and thank you for all that you do.

Sincerely,
Tony Hoffman
Transportation Safety Manager
Walter P. Rawl & Sons, Inc.

2/17/2025